



# Two Technologies, Inc.®

Hand Held Computers • Your Way • Since 1987



## Customizable Rugged Hand Held Computer and Terminal Products for Global Applications

## About Two Technologies

*a culture of teamwork and partnership...*

You may not know our name or recognize our logo, but you've seen our products – every day, throughout the world. Two Technologies has been designing and manufacturing customizable, rugged hand held computer and terminal products for industrial and commercial applications for over 20 years.

With over 400 GEM partners, 4,000 customers and over a million products in the field, our computers and terminals can be found in a multitude of different applications: surveying and measurement, transportation and distribution, medical, manufacturing, hospitality, agriculture, security, government, gaming, and everything in between.

**David Laity**, Product Supervisor and **Sokchea Thomas**, Assembler



### History

Founded in 1987, Two Technologies, an ISO 9001:2000 registered company, continues to be recognized for providing unsurpassed value and service to its VARs and OEM customers. From the outset, our primary objective has been to design and manufacture the highest quality and most cost-effective hand held/panel mount terminals and computers for the markets in which we serve.



**Pam Bezel**,  
Assembler

Virtually all of the products manufactured by Two Technologies are customized specifically for our customers' unique applications. Throughout the years, we have succeeded in leading our market segment with the most cost-effective solutions available.

Our highly automated manufacturing and test facility in Horsham, Pennsylvania is a model for state-of-the-art assembly. All standard products from Two Technologies are FCC and CE certified, and RoHS compliant.

Two Technologies was the first company in our industry to provide a three-year warranty on all hand held and panel mount terminal products and to accomplish warranty and repair service within two business days. And we continue in this tradition, offering industry leading service and support on all our products.

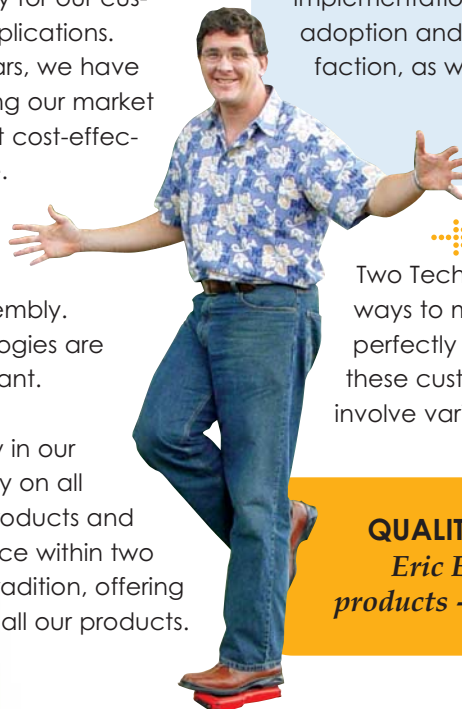
### Why brand your hand held computer or terminal?

If you're looking to give your products a competitive edge, delivering a proprietary solution to your customers shouldn't stop short of the hand held computer or terminal. Creating a custom hardware offering tailored to your specific application will provide many advantages, such as reduced training and support costs, quicker implementation times, improved user adoption and higher customer satisfaction, as well as a consistent branding message.



### Customization

Two Technologies provides many easy, straightforward ways to make our rugged hand held computers into perfectly integrated system components. Some of these customization services are cosmetic, while others involve various degrees of functional alteration.



**QUALITY STARTS HERE!** *President and COO Eric Eckstein not only stands behind our products - he stands on them. (Yes, it still worked!)*



Branding ranges from your choice of power-on default setting and key outputs to development of specialized proprietary firmware. We specialize in customizing both appearance and operation to meet your requirements at little or no additional cost. We can make our product a seamless part of your product, whether you want it to assume a "starring" role or to perform as unobtrusively as possible, we're ready to meet all your branding requirements.

***Virtually lock-out your competitors. Two Technologies will never sell your "branded" hand held to another, so you will never see it offered by a competitor. Your hand held becomes a seamless part of your proprietary solution.***

## Markets

Two Technologies hand held and panel mount products can be found in a multitude of markets. Our sales, technical service and customer service are highly trained professionals that can understand your design and application regardless of your industry.

Who better to work with than a dedicated staff that can understand your unique situation? Over the years, Two Technologies has worked with corporations in the following markets and more:

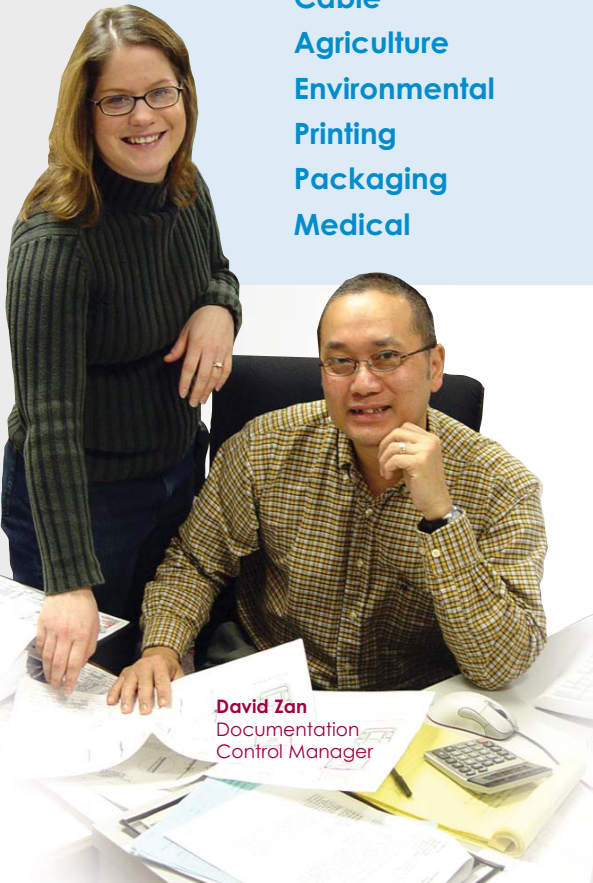


**Megan O'Connor**  
Engineering Process  
Coordinator

**Hospitality**  
**Cable**  
**Agriculture**  
**Environmental**  
**Printing**  
**Packaging**  
**Medical**

**Shipping**  
**Warehousing**  
**Traffic Control**  
**HVAC**  
**Aerospace**  
**Microwave**  
**Military**

**Transportation**  
**Robotics**  
**Semiconductor/SMT**  
**Cellular**  
**Energy**  
**Motion Control**  
**Industrial**



**David Zan**  
Documentation  
Control Manager

Two Technologies' customizable, rugged hand held terminals and computers are in constant use throughout the world. These products can be found in a multitude of different applications, developed by our OEM and VAR customers. Our end-user customers are thousands of companies in diverse industries, including some of the world's largest and smallest, and we'd love nothing better than to put our 20+ years of expertise to work for you.

**Learn more about our products and services at:**

 [www.2T.com](http://www.2T.com)



**Two Technologies, Inc.®** • 419 Sargon Way • Horsham, PA 19044  
Tel 215.441.5305 • Fax 215.441.0423 • [real.rugged@2T.com](mailto:real.rugged@2T.com)

